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CIN: L65110TN1921PLC001908

Ref.No.TMB.SE.61/2023-24



24.07.2023

The Manager,
Bombay Stock Exchange limited,
Phiroze Jeejeebhoy Towers,
Dalal Street.
Mumbai – 400 001.
Scrip Code: 543596

The Manager,
National Stock Exchange of India Ltd,
Exchange Plaza, 5th Floor, Plot No. C/1,
'G' Block, Bandra - Kurla Complex,
Bandra (East), Mumbai - 400 051.
Symbol: TMB

Dear Sir/Madam,

Sub: Investor / Analyst presentation on the Unaudited Financial Results of the Bank for the quarter ended June 30, 2023

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor / Analyst presentation on the Unaudited Financial Results of the Bank for the quarter ended June 30, 2023.

The said presentation has been uploaded on the website of the Bank and can be accessed at <https://tmb.in/financial-reports.aspx>

Kindly take the same on record.

Yours faithfully,

For Tamilnad Mercantile Bank Limited



Prakash Chandra Panda
Company Secretary and Compliance Officer



Investor Presentation

Q1FY
2024

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Performance Highlights

Q1 FY
2024

Performance Highlights for the Quarter

 Net worth has increased to ₹7190 crore from ₹5427 crore Y-o-Y

 Book value of share has increased to ₹454 from ₹381 Y-o-Y

 Net profit has surged to ₹261 crore from ₹234 crore Y-o-Y

 Interest Income has improved to ₹1156 crore from ₹1002 crore Y-o-Y

 Non Interest Income has moved to ₹167 crore from ₹140 crore Y-o-Y

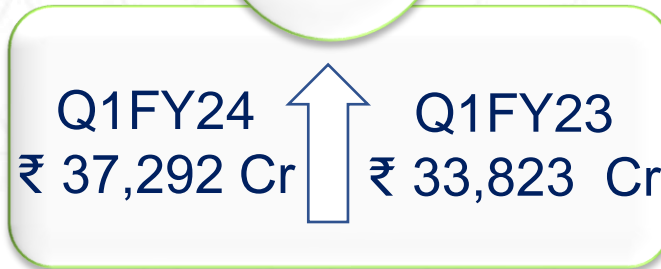
 The RAM segment has increased to 90% from 88% Y-o-Y

 GNPA has declined to 1.56% from 1.69% Y-o-Y

 NNPA has dropped to 0.66% from 0.93% Y-o-Y

Performance Highlights Q1FY24 vis-à-vis Q1FY23

Advances



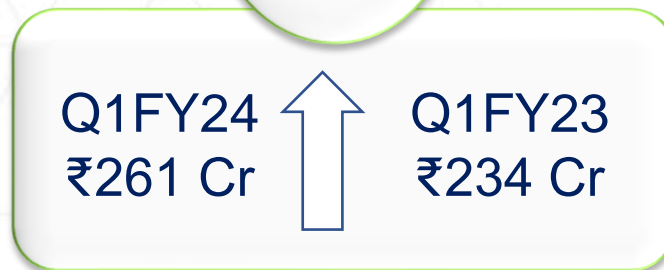
Deposits



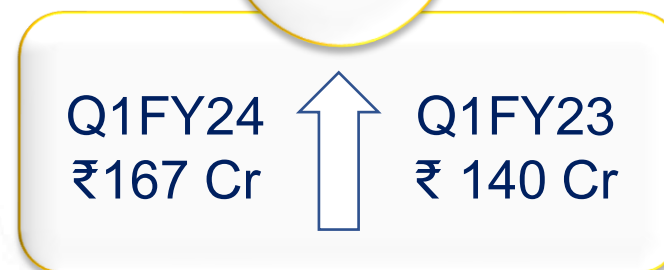
Total Business



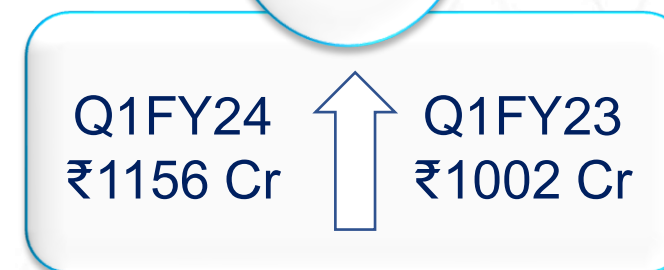
Net Profit



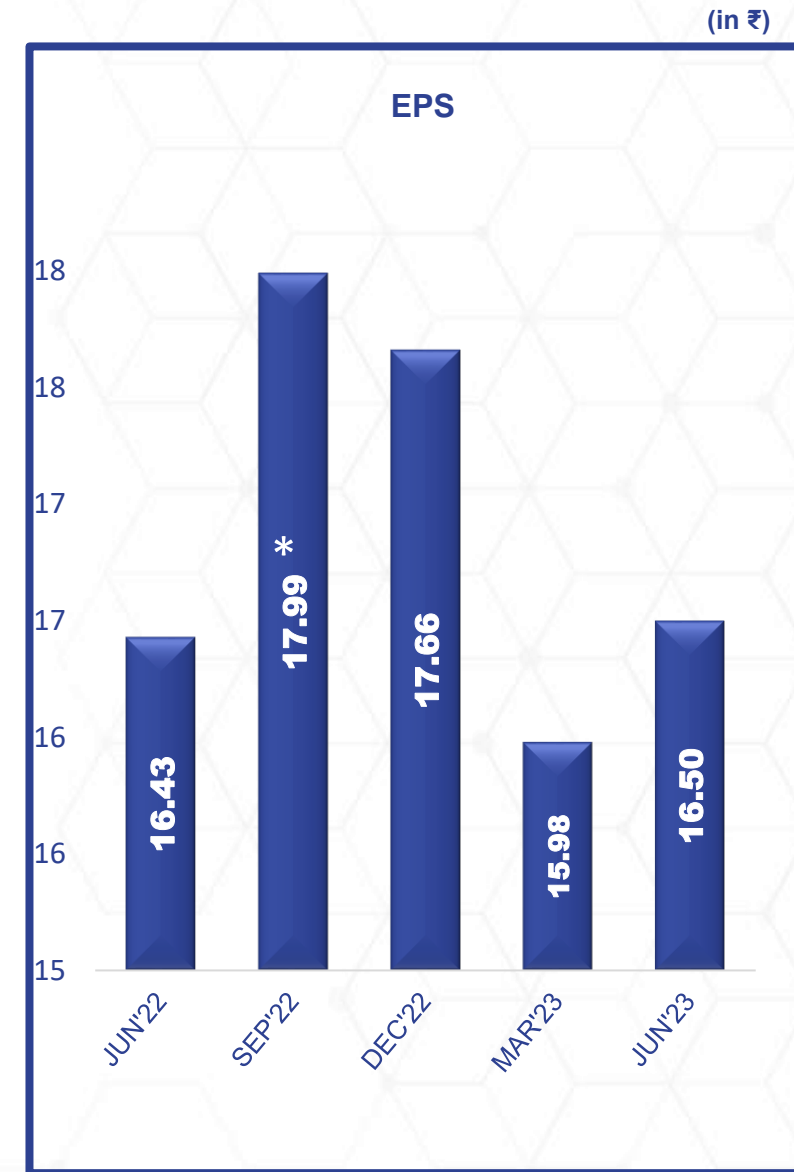
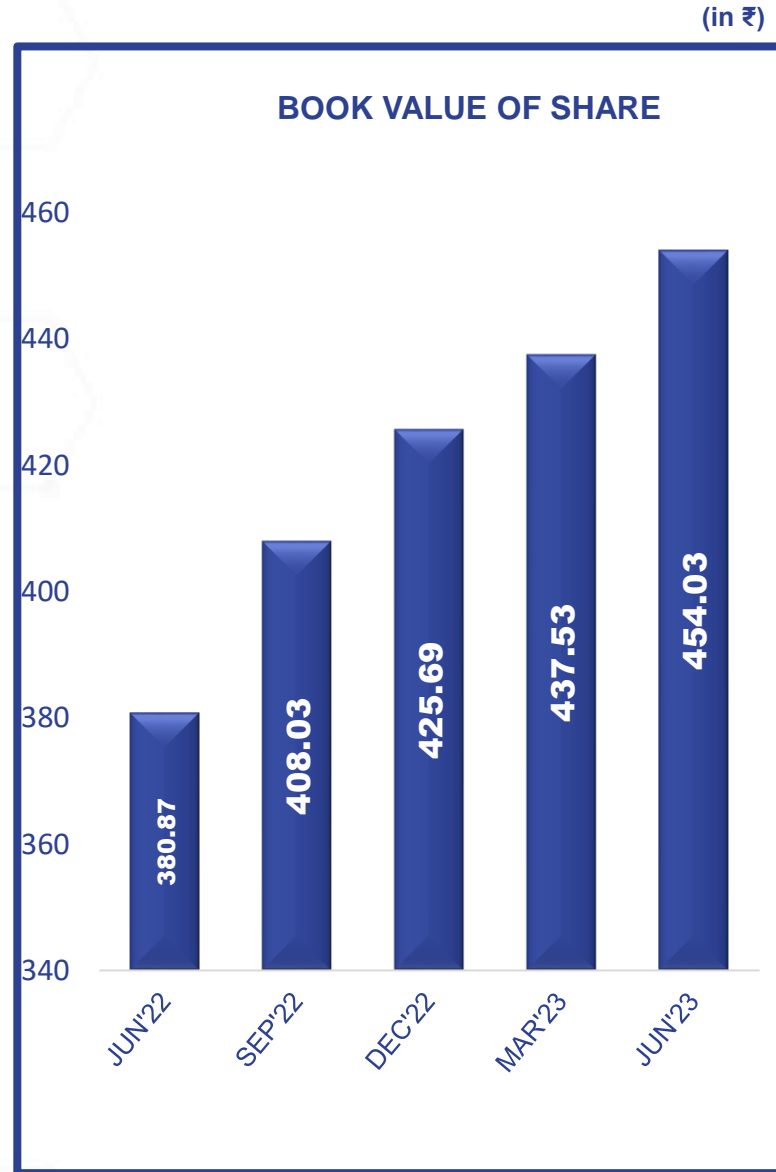
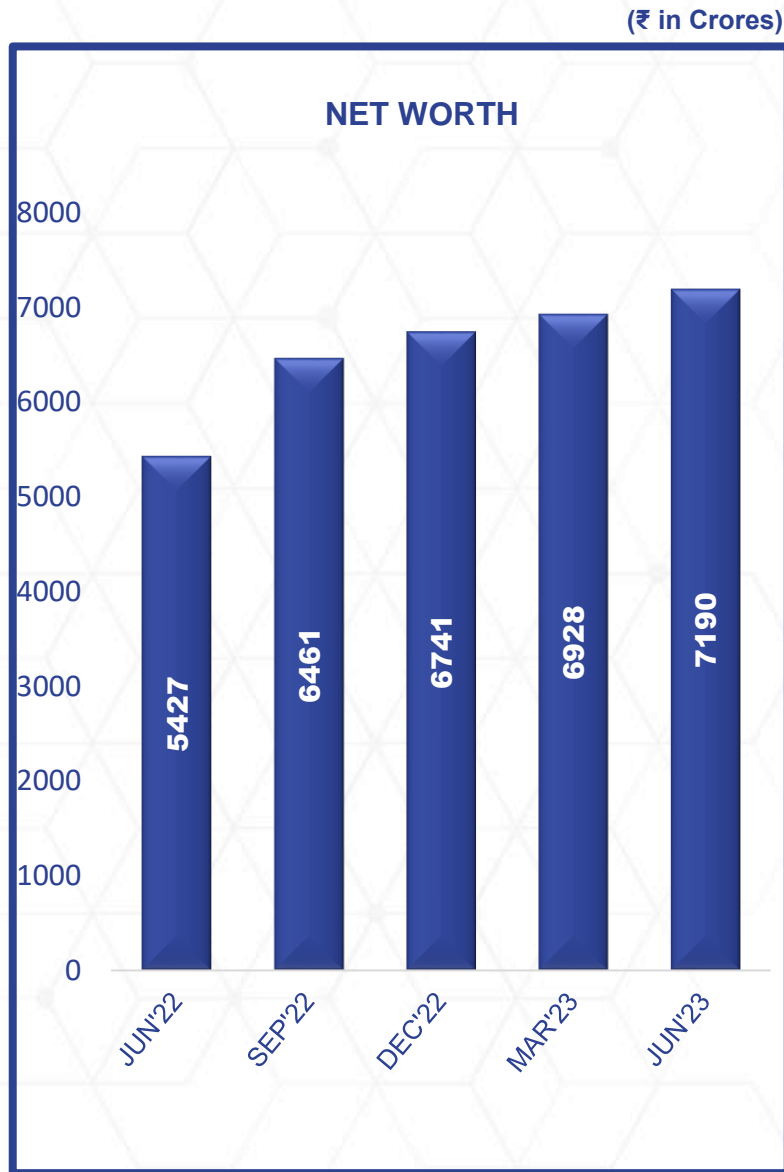
Non- Interest Income



Interest Income



Shareholders Value-Enhanced



* Calculated at weighted Average due to Bank issuing 158.40 lakh equity shares through IPO during Sep'2022

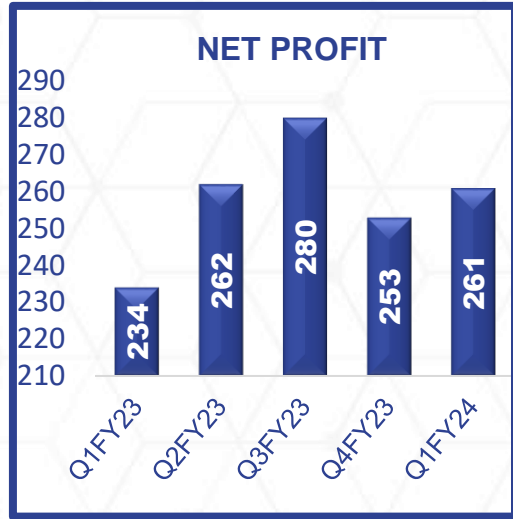


Key Ratios / Parameters

Q1 FY
2024

Key Ratios / Parameters (1/2)

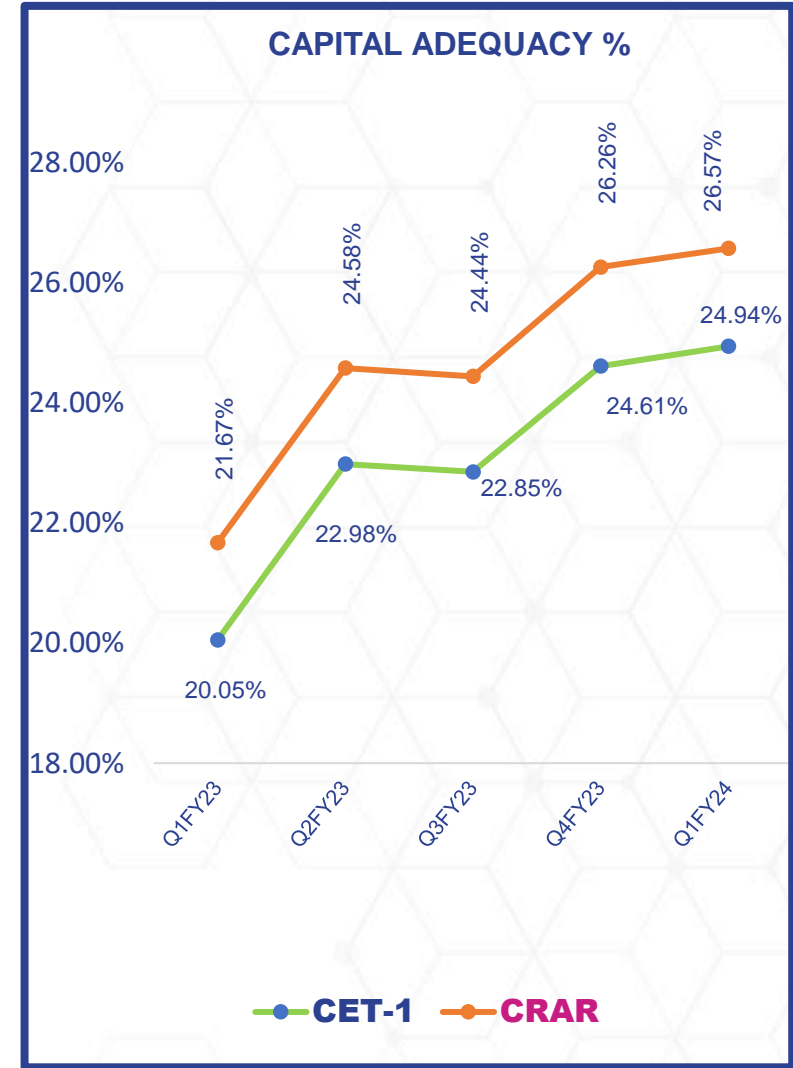
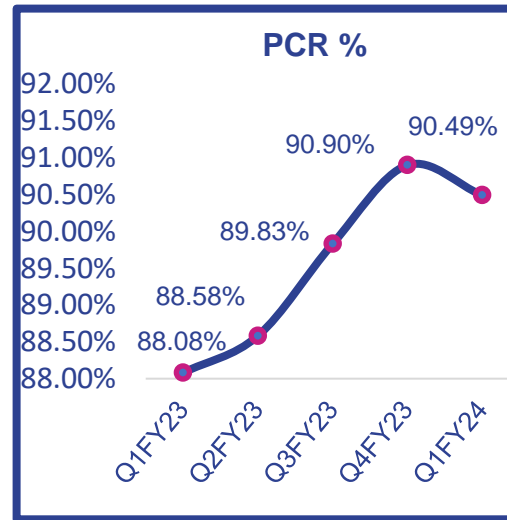
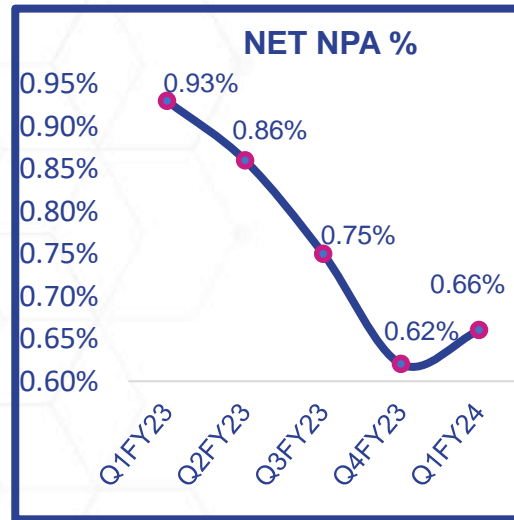
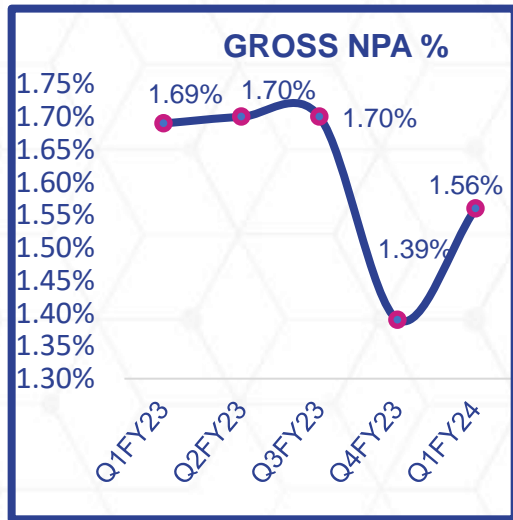
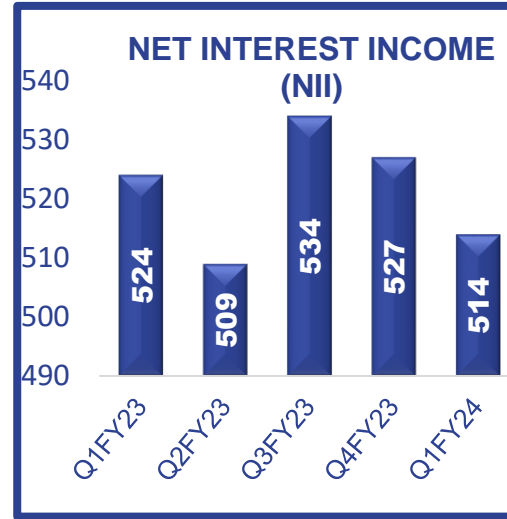
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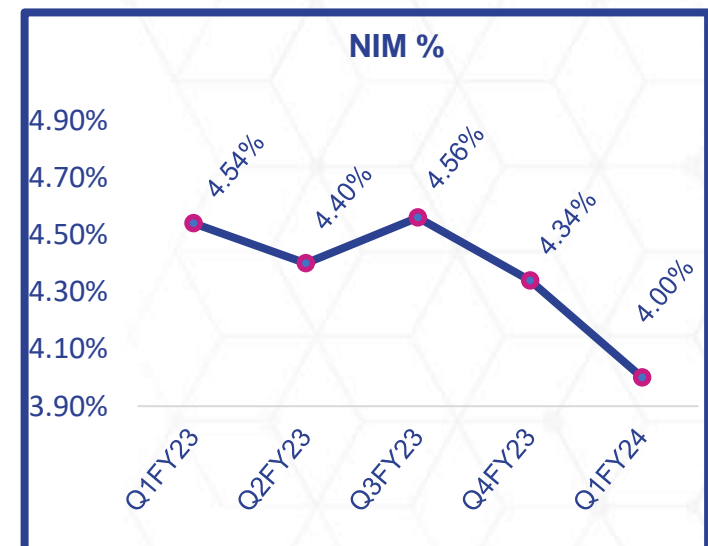
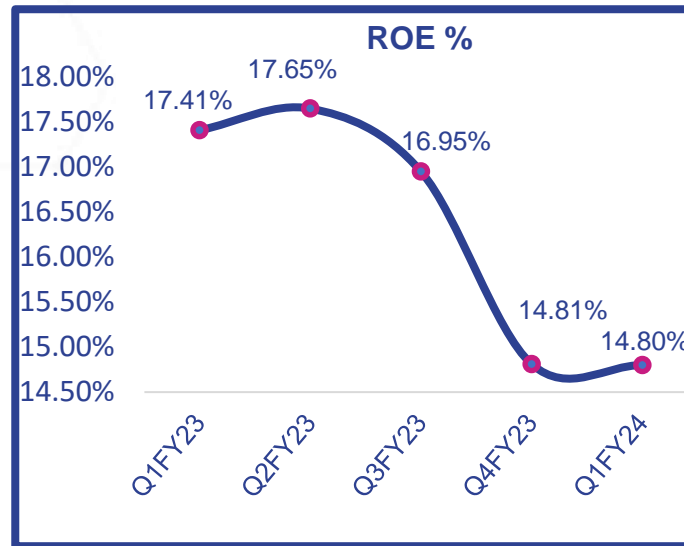
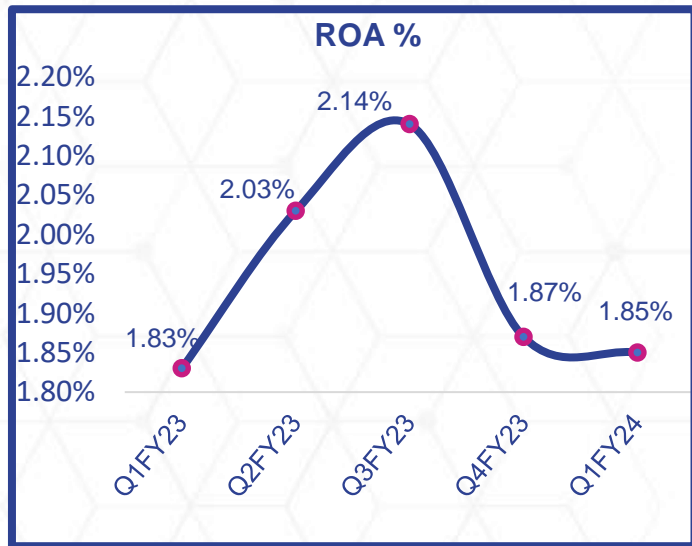


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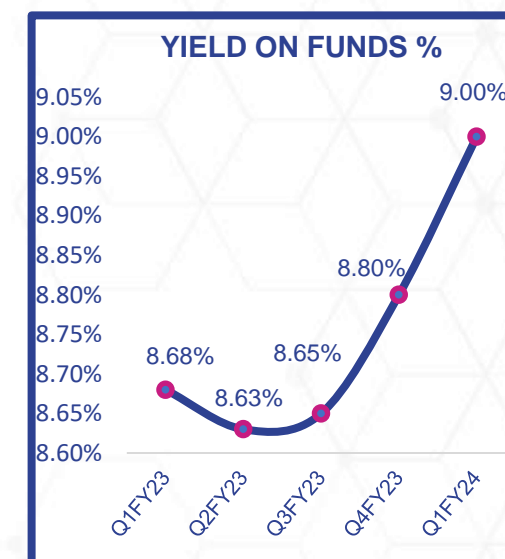
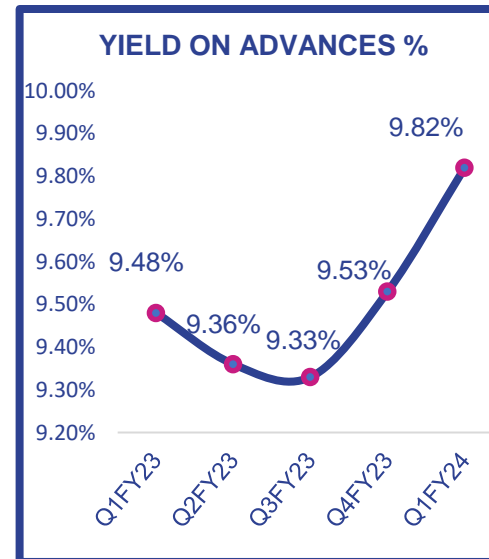
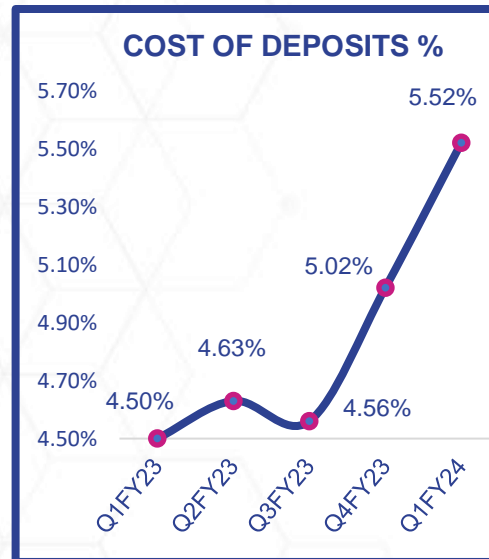
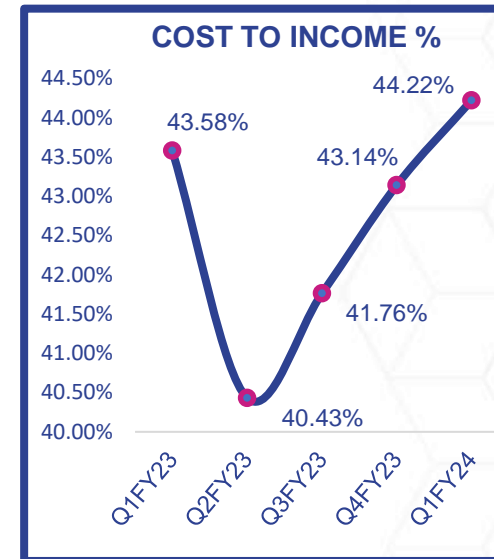
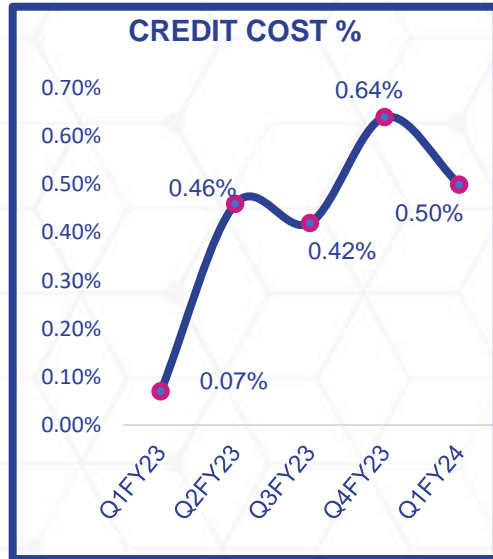
(₹ in Crores)





Above figures for the quarter annualised.

Efficiency Ratios



Above figures for the quarter annualised.

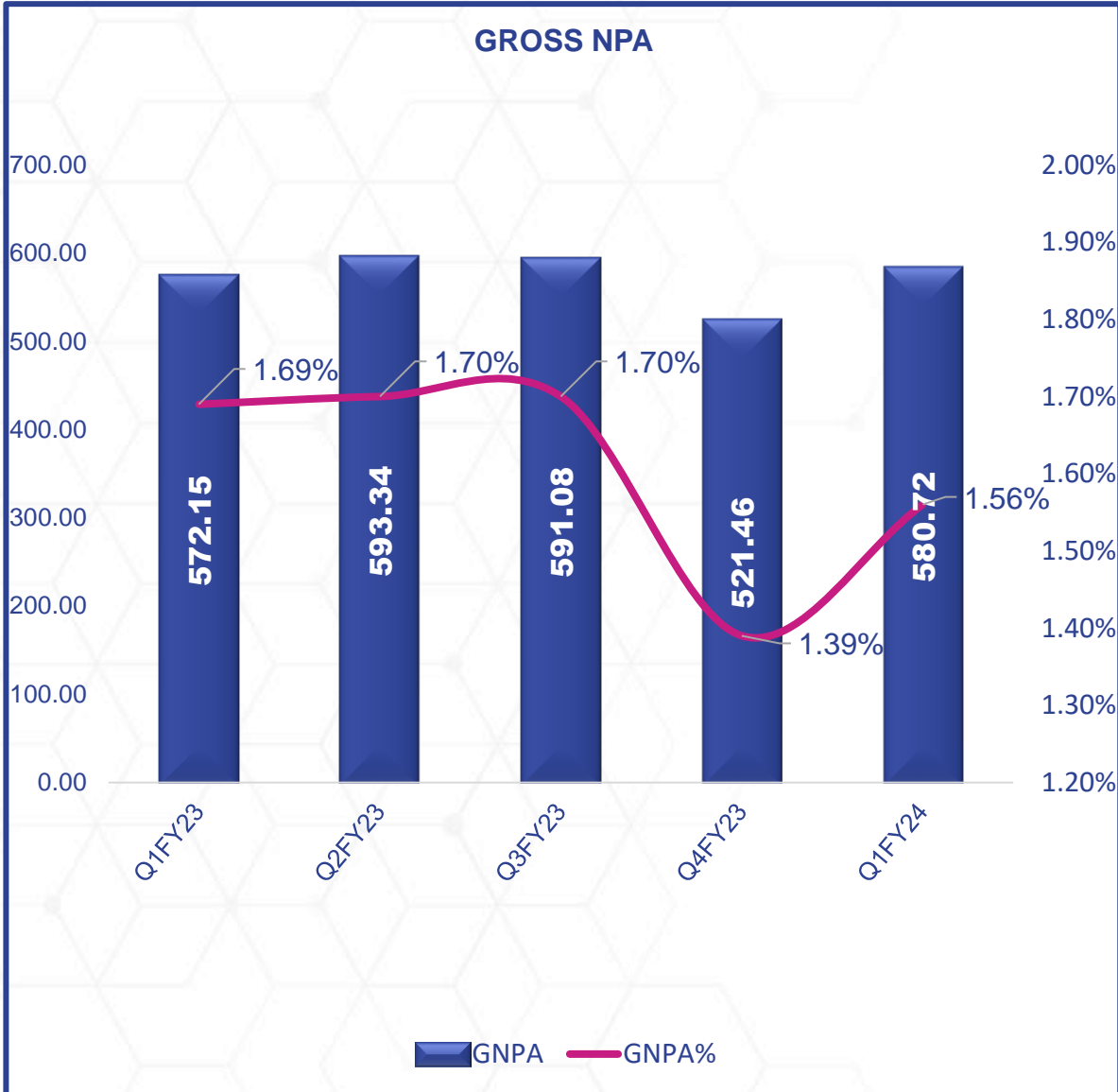


Asset Quality

Q1 FY
2024

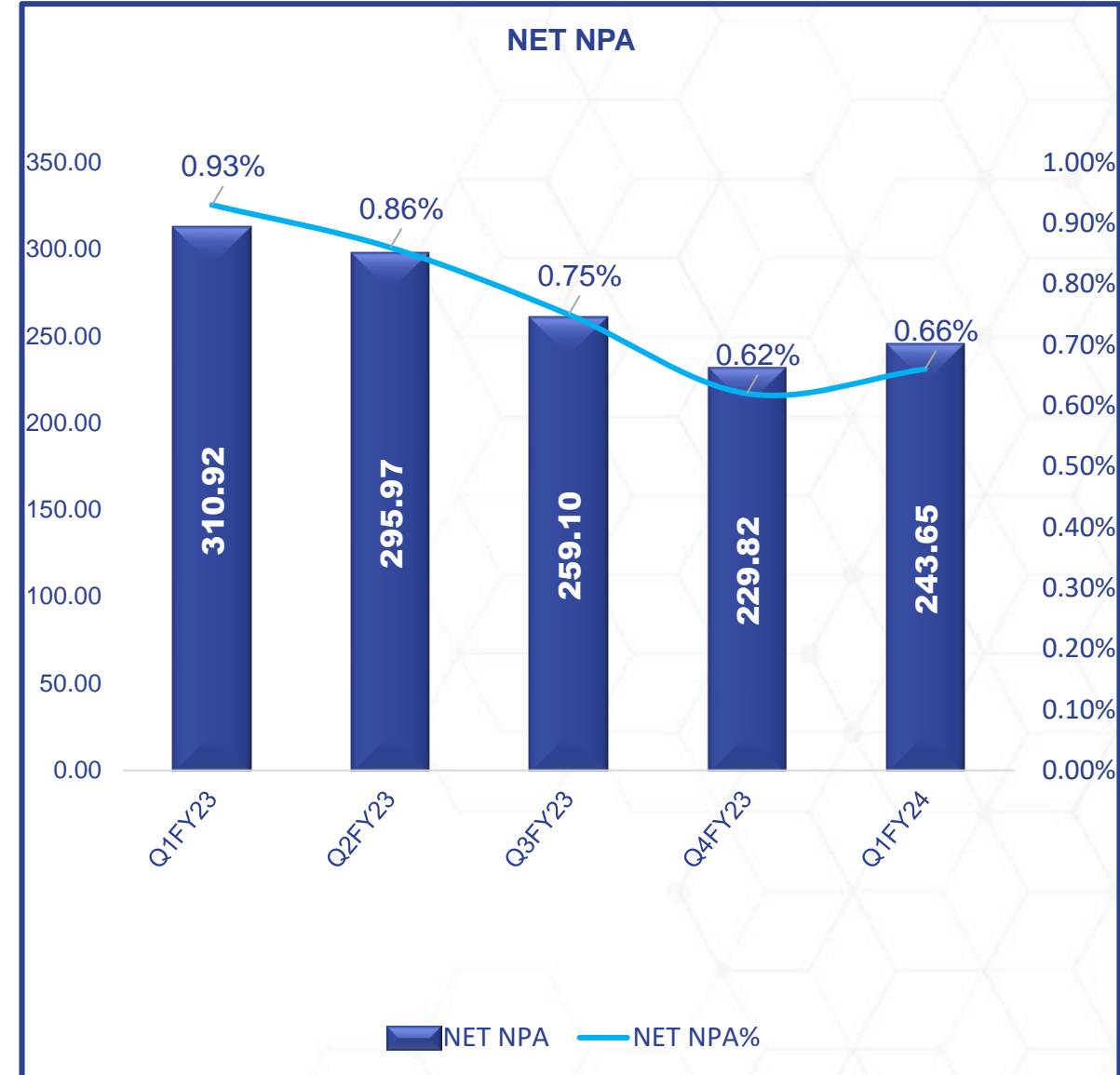
(₹ in crores)

GROSS NPA



(₹ in crores)

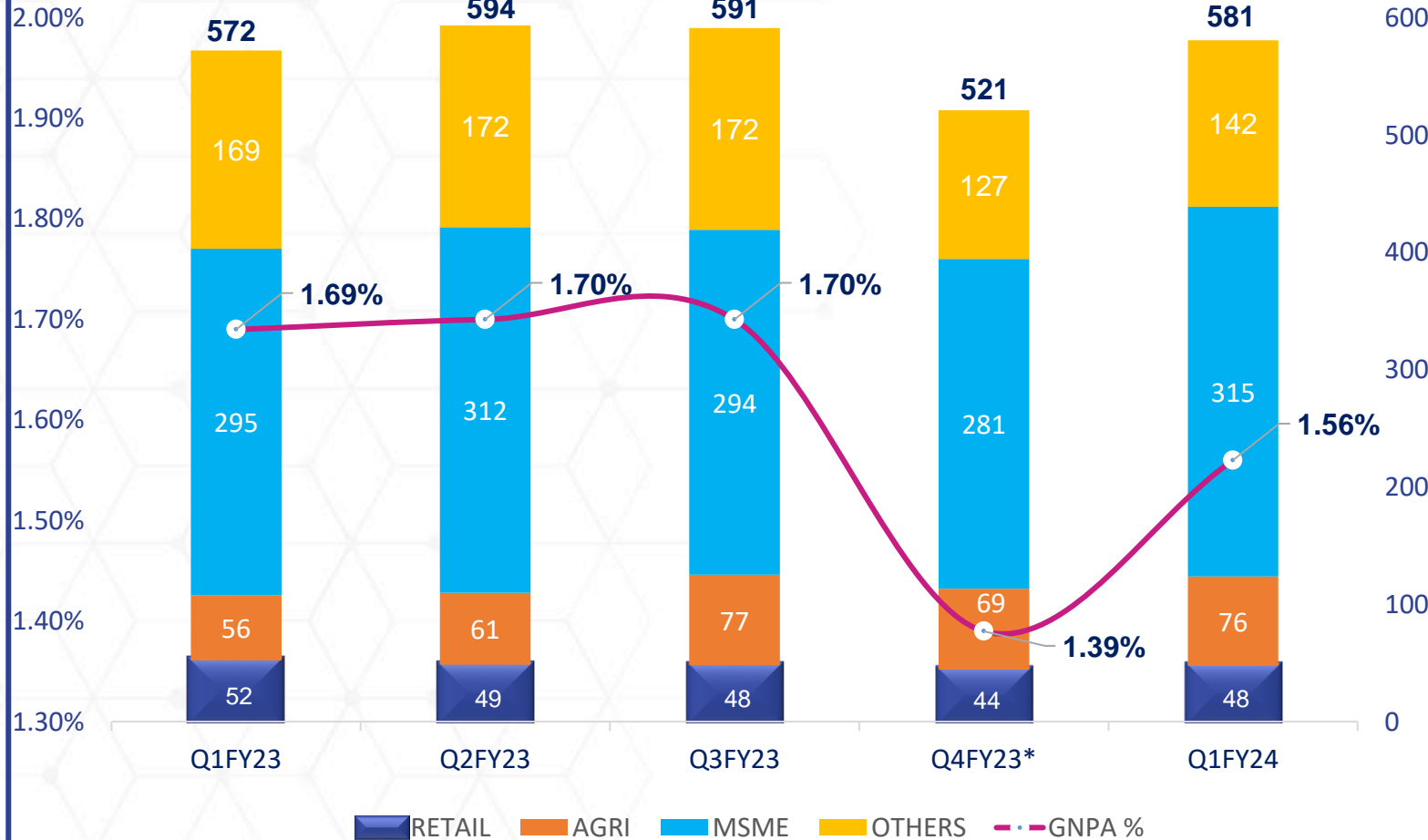
NET NPA



NPA – Sector-wise

(₹ in Crores)

NPA Composition

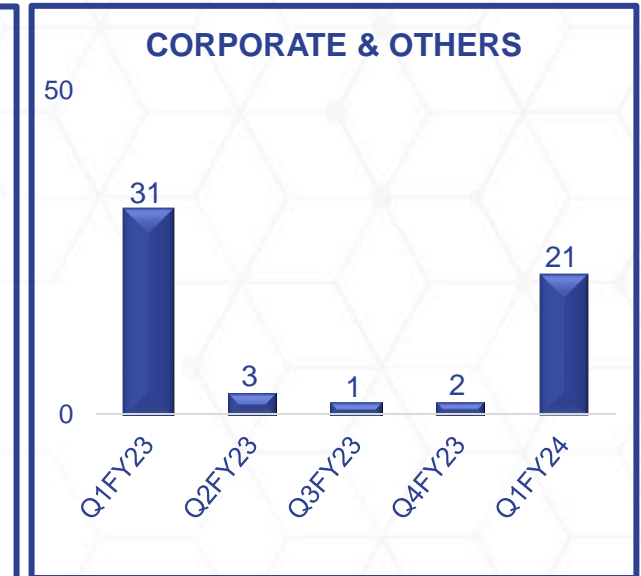
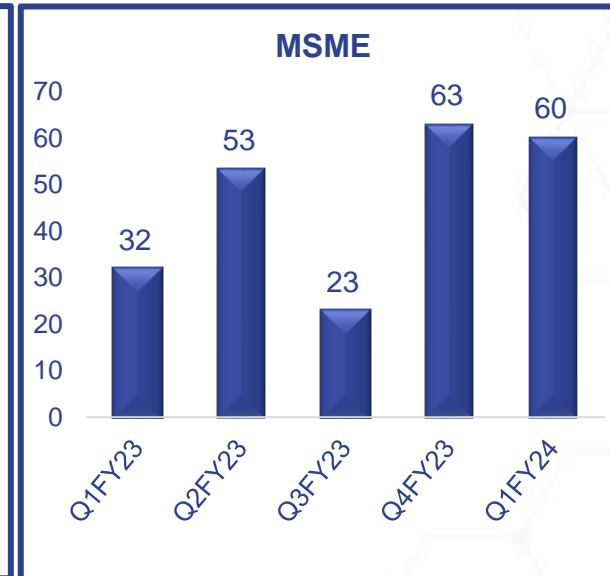
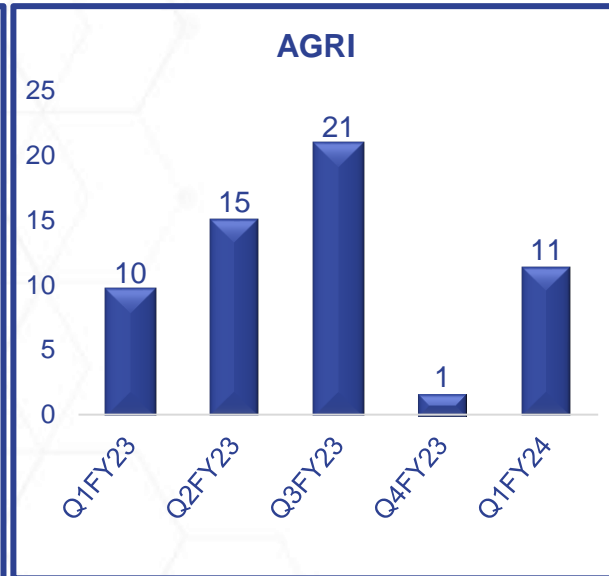
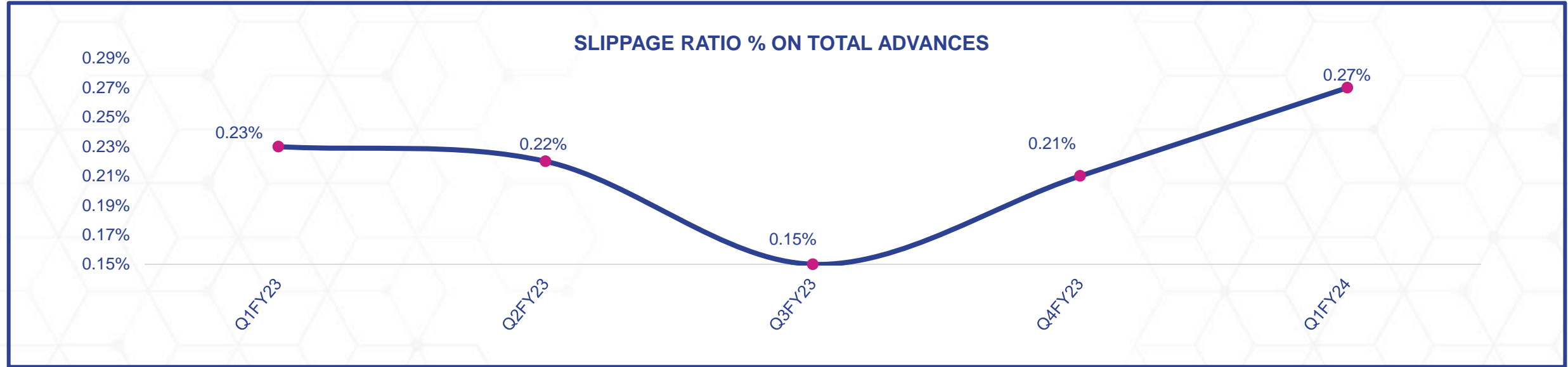


*Figures after remapping as on 01.04.2023

	Q1FY23	Q1FY24
RETAIL	52	48
AGRI	56	76
MSME	295	315
OTHERS	169	142
TOTAL GNPA	572	581
Net NPA	311	244

	Q1FY23	Q1FY24
GNPA %	1.69	1.56
NNPA%	0.93	0.66

Slippage Ratio & Sector-wise Slippage



Movement of NPA

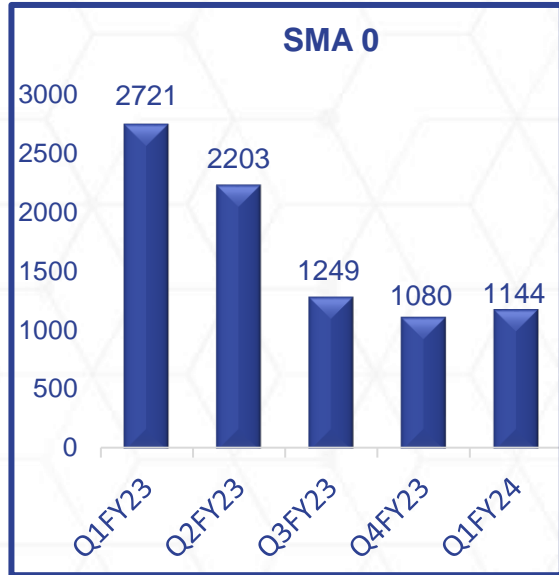
(₹ in Crores)

Particulars	Q1FY23	Q4FY23	FY2023	Q1FY24
Opening Balance of Gross NPA	570.92	591.08	570.92	521.46
i)Cash Recovery	65.15	40.00	198.20	36.47
ii)Upgradation	10.64	1.34	23.89	5.28
iii)Write Off	0.00	98.72	98.72	0.00
Total Reduction* (i+ii+iii)	75.79	140.06	320.81	41.75
Fresh Addition*	77.02	70.44	271.35	101.01
Closing Balance of Gross NPA	572.15	521.46	521.46	580.72
GNPA %	1.69	1.39	1.39	1.56
NPA Provision	255.32	281.18	281.18	326.63
Net NPA	310.92	229.82	229.82	243.65
NNPA %	0.93	0.62	0.62	0.66
Provision Coverage Ratio % (with technical write-off)	88.08	90.90	90.90	90.49
Provision Coverage Ratio % (without technical write-off)	45.66	55.93	55.93	58.04

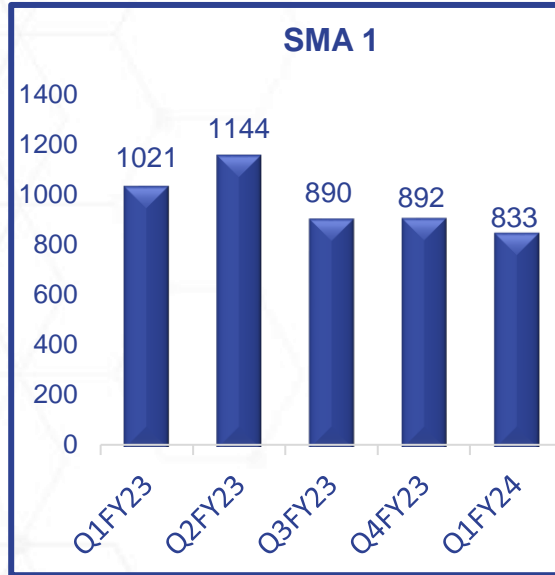
*Accounts classified as NPA and upgraded or recovered during the same period are not considered

SMA – Bucket wise

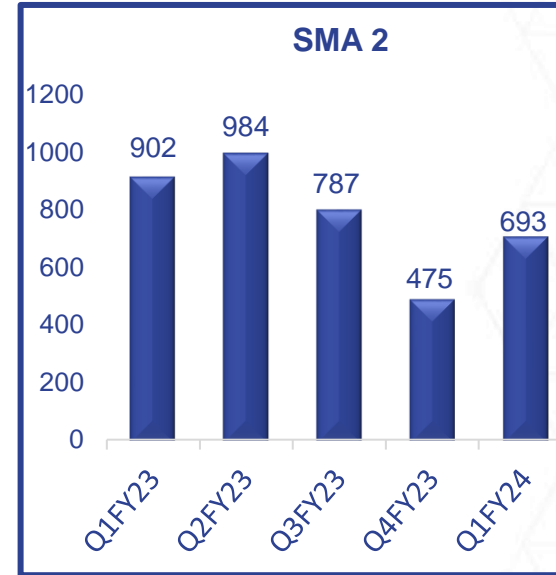
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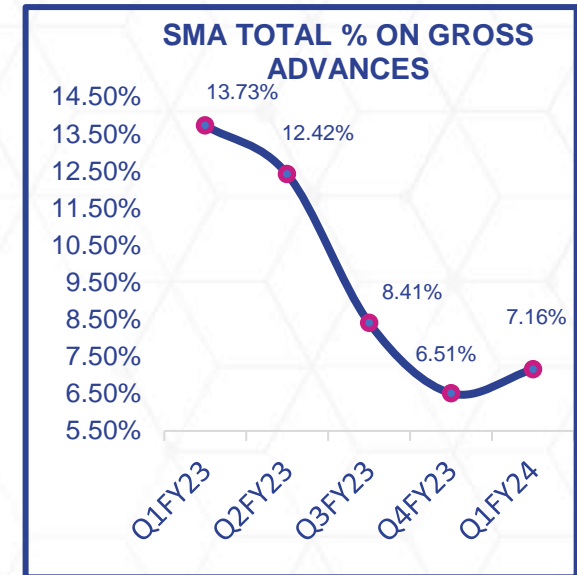
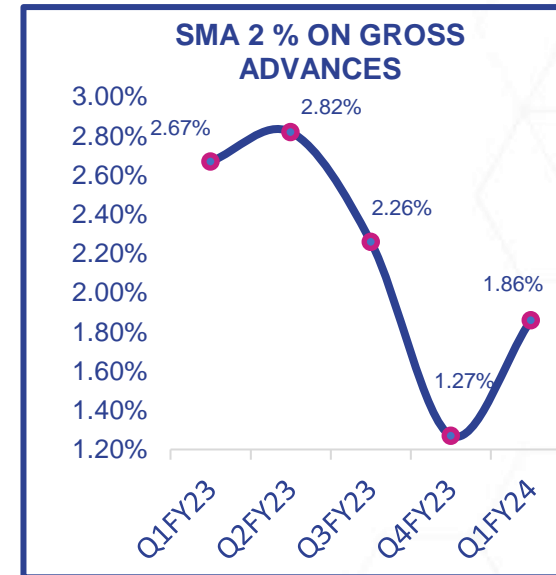
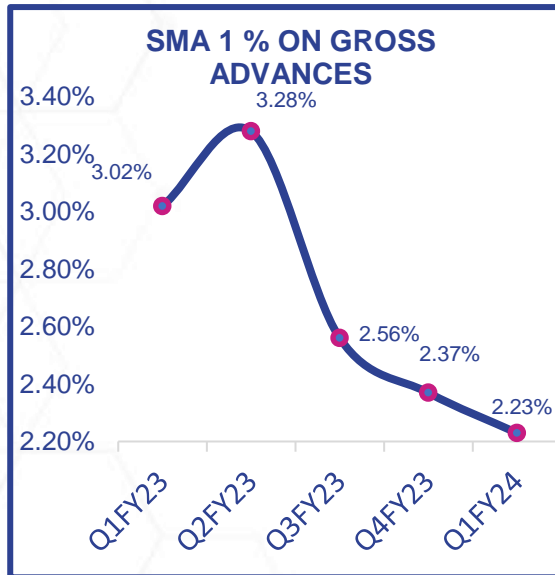
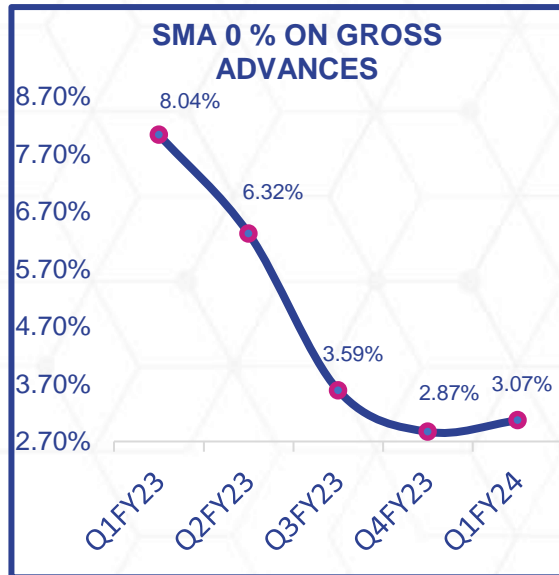
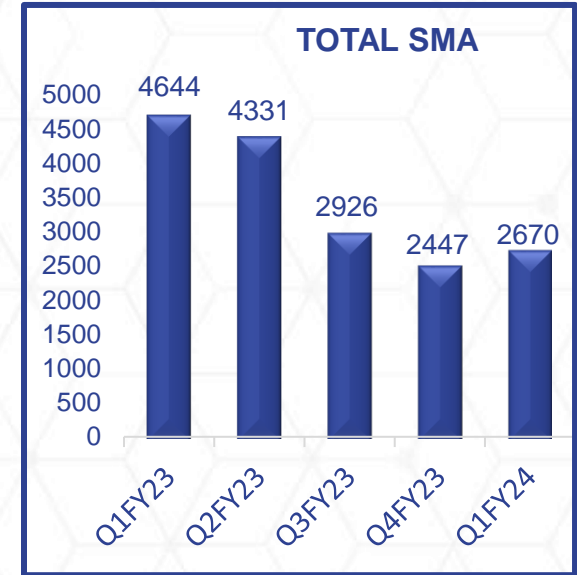
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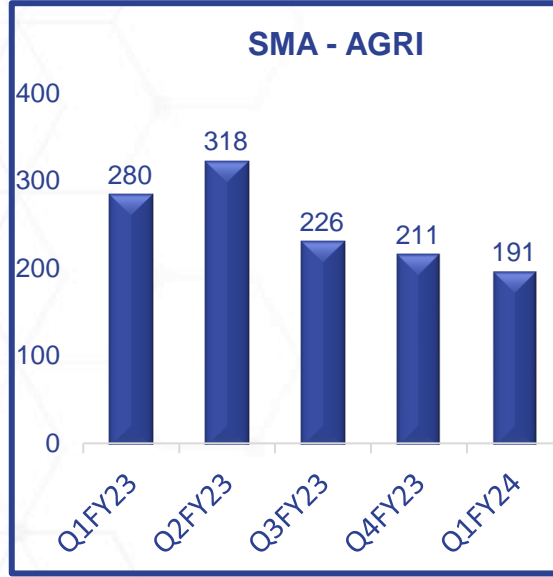


SMA Sector wise

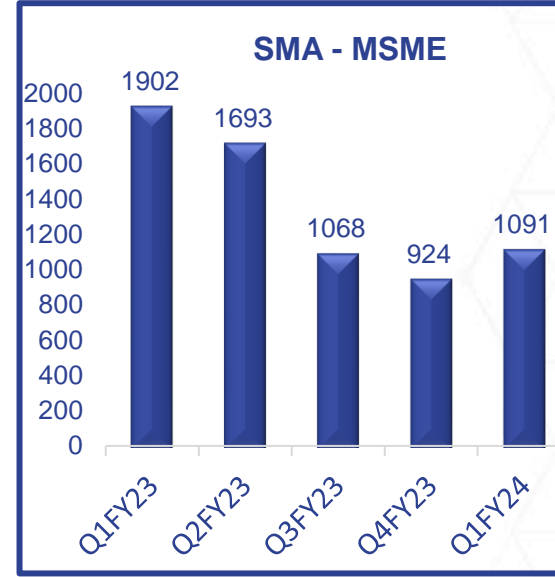
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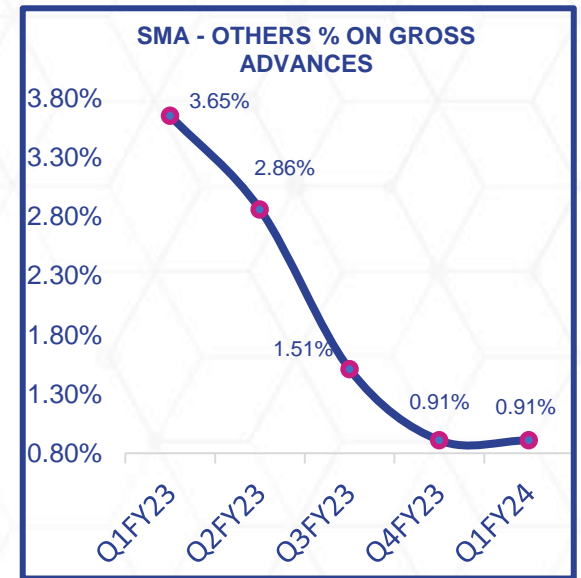
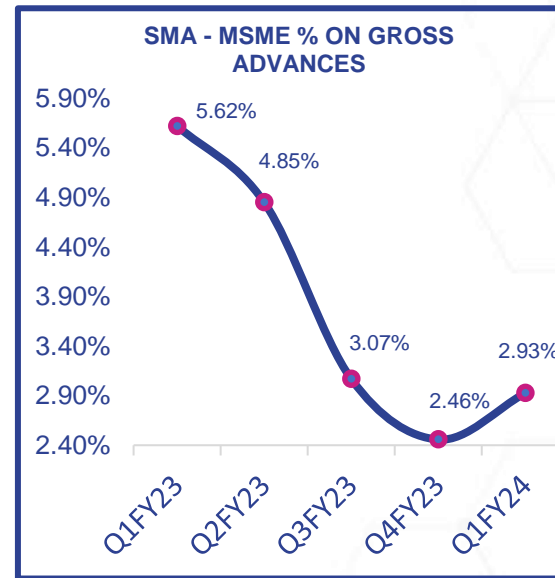
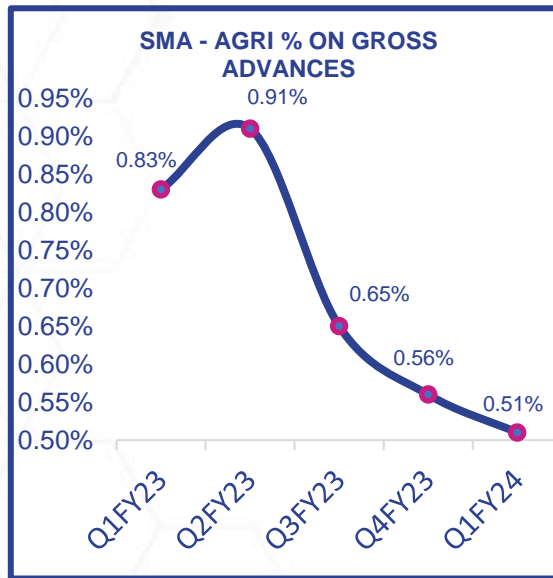
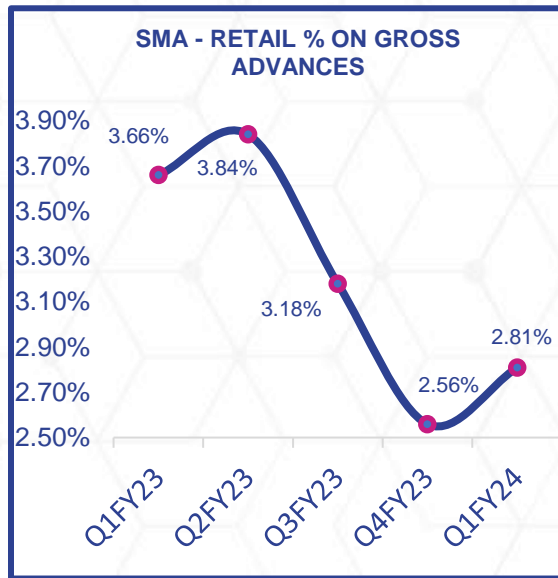
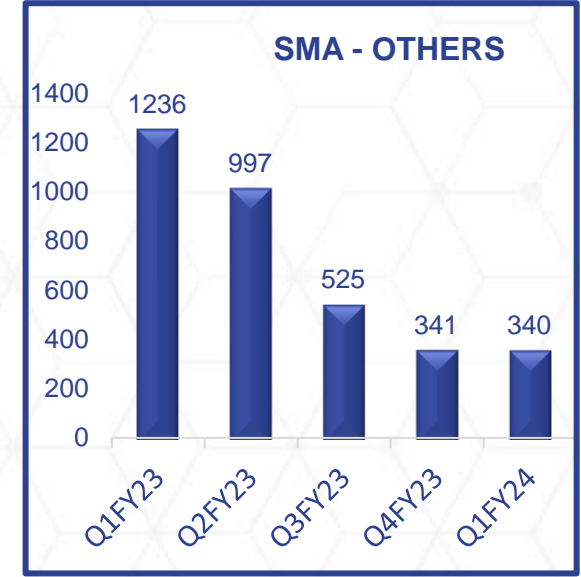
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(₹ in crores)



Stressed Assets



(₹ in crores)

Particulars	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24
Standard Restructure advances	903.42	832.73	804.53	673.81	615.31
Gross NPA	572.15	593.34	591.08	521.46	580.72
Total Stressed Assets	1475.57	1426.07	1395.61	1195.27	1196.03
Gross Advances	33822.76	34876.53	34801.61	37582.11	37292.21
Stressed Assets Ratio (%)	4.36	4.09	4.01	3.18	3.21

Restructured Advances

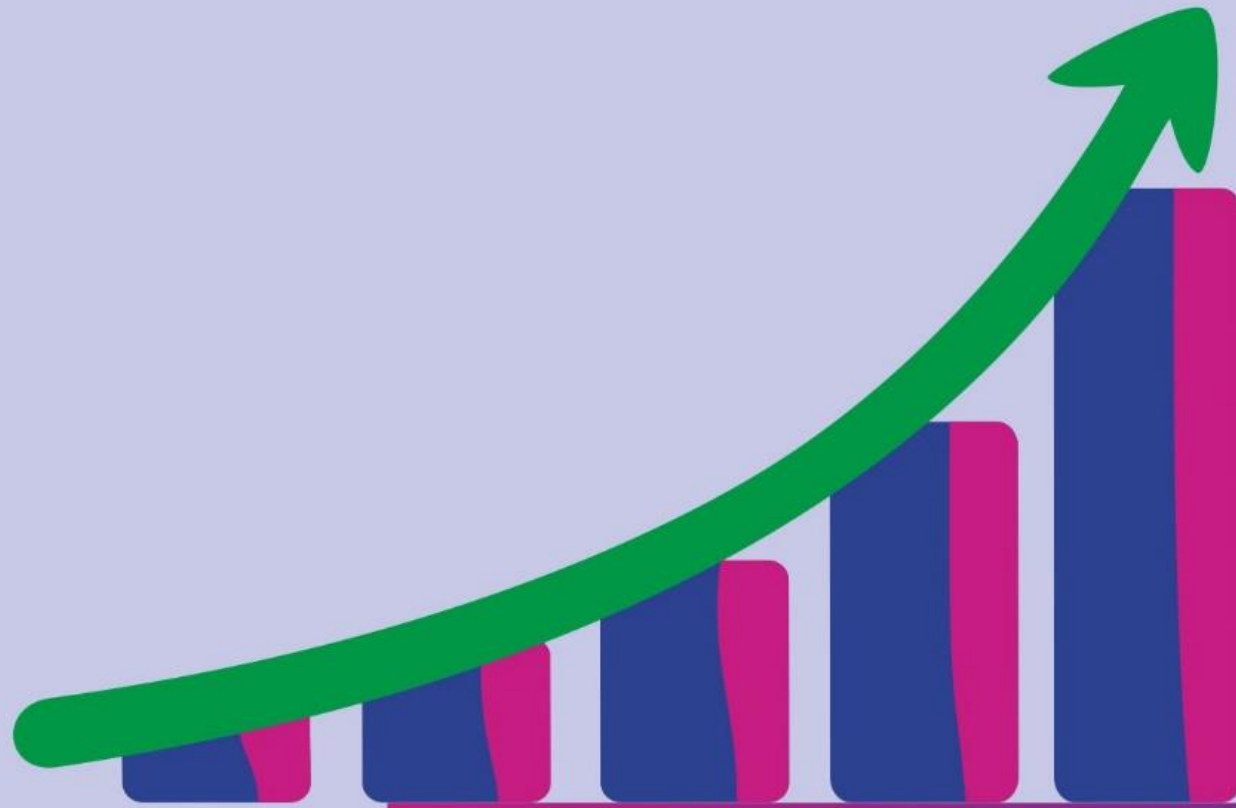
(₹ in Crores)

Particulars	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q-o-Q Growth (Q1FY24 Over Q4FY23)	Y-o-Y Growth (Q1FY24 over Q1FY23)
Advances (Gross)	33822.76	34876.53	34801.61	37582.11	37292.21	-0.77%	10.26%
Restructured Assets	994.56	948.45	896.36	785.53	702.60	-10.56%	-29.36%
<i>Of which</i>							
a.i) Standard	903.42	832.73	804.53	673.81	615.31	-8.68%	-31.89%
a.ii) NPA	91.14	115.72	91.83	111.72	87.29	-21.87%	-4.22%
<i>Of which</i>							
b.i) CDR	43.24	36.84	13.85	0.00	0.00	-	-
% of CDR to Total Restructured Advances	4.35%	3.88%	1.55%	0.00%	0.00%		
b.ii) Non-CDR	951.32	911.61	882.51	785.53	702.60	-10.56%	-26.14%
% of Non CDR to Total Restructured Advances	95.65%	91.66%	98.45%	100.00%	100.00%		

Sector-wise Restructured Accounts

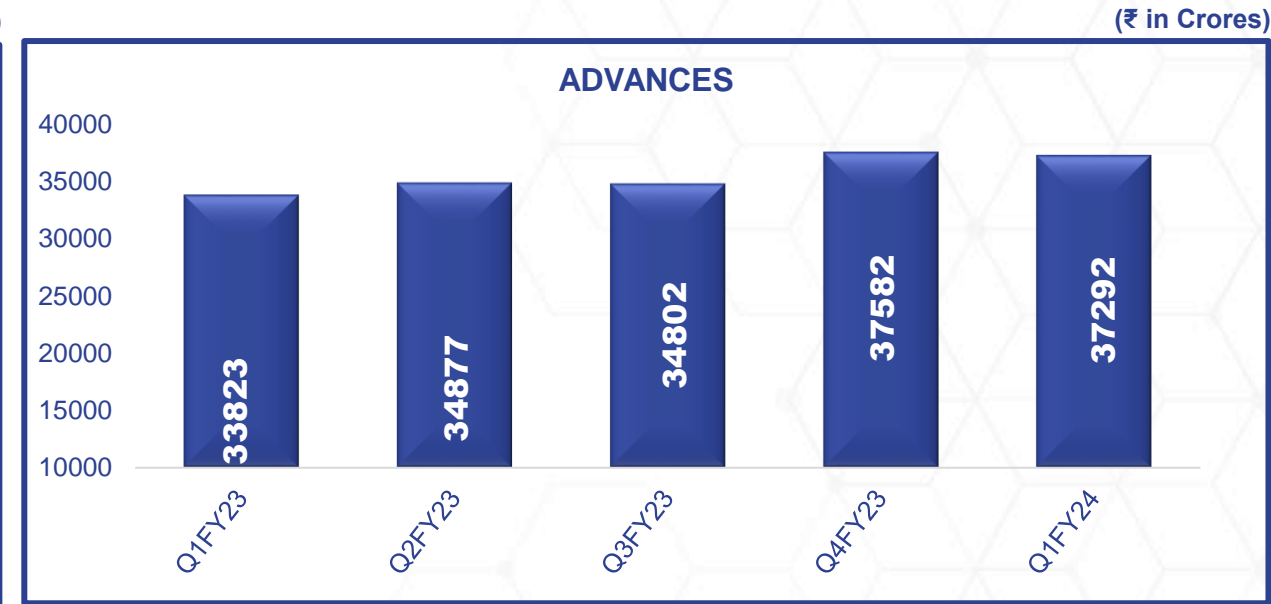
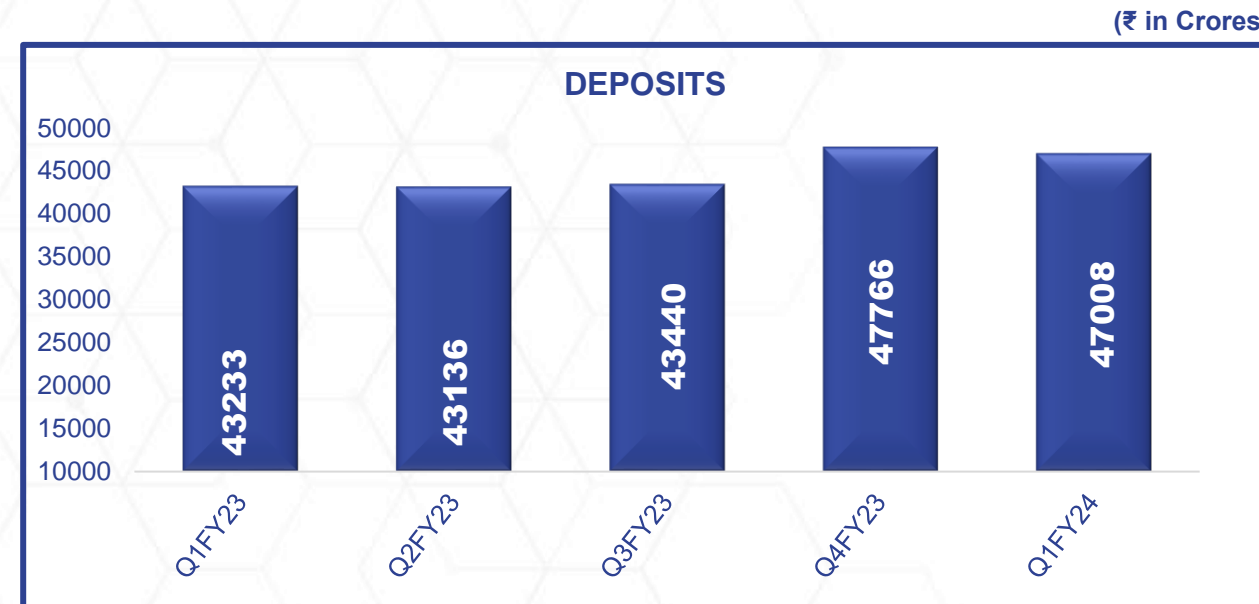
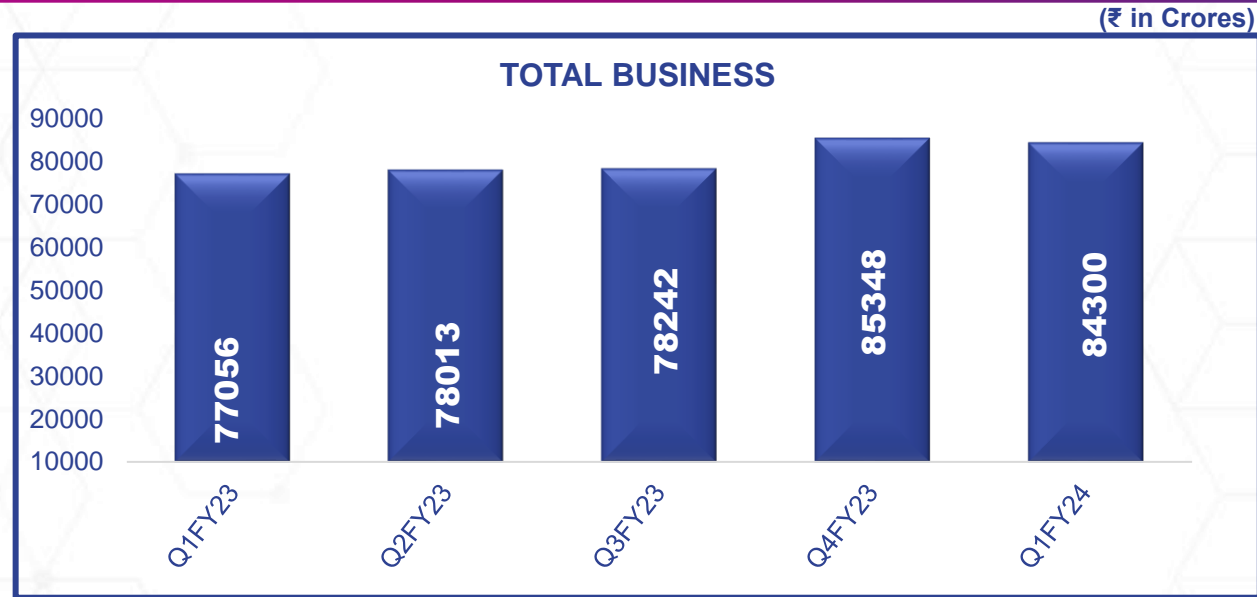
(₹ in Crores)

Sector	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q-o-Q Growth (Q1FY24 Over Q4FY23)	Y-o-Y Growth (Q1FY24 over Q1FY23)
1.Retail	181.88	180.42	194.14	184.82	176.76	-4.36%	-2.82%
2.AGRI	41.27	43.40	19.55	17.37	13.89	-20.03%	-66.34%
3.MSME	419.93	393.47	341.55	306.63	279.64	-8.80%	-33.41%
4. Corporate & Others	351.48	331.16	341.12	276.71	232.31	-16.05%	-33.91%
Total	994.56	948.45	896.36	785.53	702.60	-10.56%	-29.36%



Business / Financial Performance

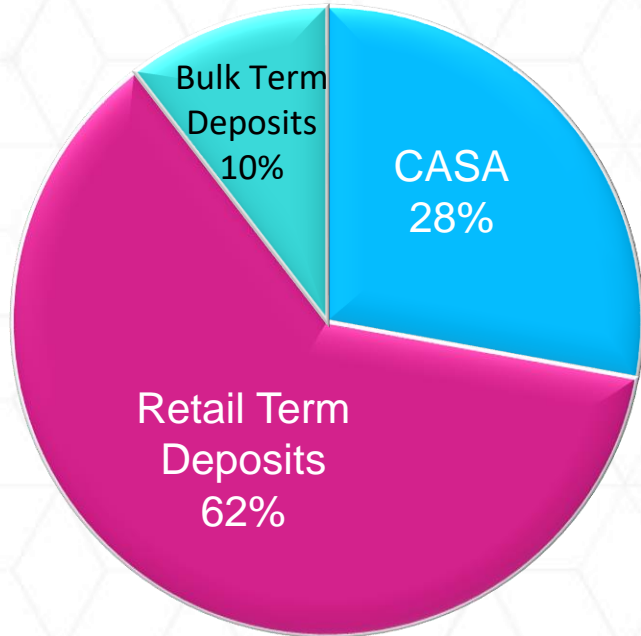
Q1 FY
2024



Deposits Portfolio

(₹ in Crores)

Q1FY24



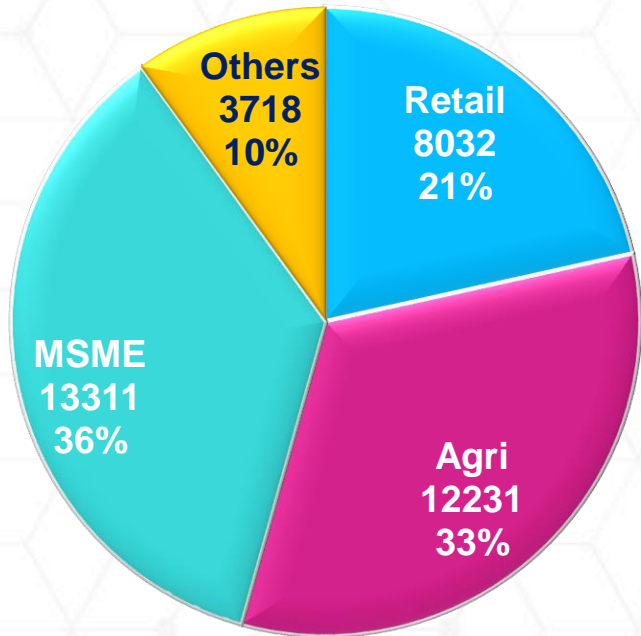
■ CASA
■ Retail Term Deposits
■ Bulk Term Deposits

Business Parameters	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q-o-Q Growth (Q1FY24 Over Q4FY23)	Y-o-Y Growth (Q1FY24 over Q1FY23)
A. Retail Term Deposits	26,651	26,135	25,773	28,009	28,989	3%	9%
B. Bulk Term Deposits	3,336	3,809	4,816	6,021	4,918	-18%	47%
C. CASA	13,246	13,192	12,851	13,736	13,101	-5%	-1%
Total Deposits (A+B+C)	43,233	43,136	43,440	47,766	47,008	-2%	9%
CASA %	31%	31%	30%	29%	28%		

Advances Portfolio

(₹ in Crores)

Q1FY24



(₹ in Crores)

Particulars	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q-o-Q Growth (Q1FY24 Over Q4FY23)	Y-o-Y Growth (Q1FY24 over Q1FY23)
Gross Advances	33,823	34,877	34,802	37,582	37,292	-0.77%	10.26%
Of which							
Retail Sector	6,853	7,127	7,612	7,866	8,032	2.11%	17.20%
Agriculture	10,308	10,386	10,620	11,575	12,231	5.67%	18.66%
MSME Sector	12,588	12,690	12,870	13,319	13,311	-0.06%	5.74%
Total of RAM	29,749	30,203	31,102	32,760	33,574	2.48%	12.86%
RAM % to Gross Advances	88%	87%	89%	87%	90%		
Corporate & Others	4,074	4,674	3,700	4,822	3,718	-22.90%	-8.74%
CD Ratio	78%	81%	80%	79%	79%		

Financial Performance

(₹ in Crores)

Financial Parameters	3 Months						Q-o-Q Growth (Q1FY24 Over Q4FY23)	Y-o-Y Growth (Q1FY24 over Q1FY23)
	Q1FY23	Q2FY23	Q3FY23	Q4FY23	FY2023	Q1FY24		
Interest Income	1002.15	996.69	1012.12	1070.08	4081.04	1155.89	8.02%	15.34%
Non-Interest Income	139.62	144.80	160.76	183.93	629.11	167.00	-9.20%	19.61%
Total Income	1141.77	1141.49	1172.88	1254.01	4710.15	1322.89	5.49%	15.86%
Interest Expenses	478.13	488.14	477.85	542.80	1986.92	641.81	18.24%	34.23%
Operating Expenses	289.24	264.12	290.22	306.81	1150.39	301.18	-1.84%	4.13%
Of which								
Employee Cost	151.09	148.38	152.28	166.92	618.67	162.14	-2.86%	7.31%
Other Operating Exp.	138.15	115.74	137.94	139.89	531.72	139.04	-0.61%	0.64%
Total Expenditure	767.37	752.26	768.07	849.61	3137.31	942.99	10.99%	22.89%
Net Interest Income	524.02	508.55	534.27	527.28	2094.12	514.08	-2.50%	-1.90%
Operating Profit	374.40	389.23	404.81	404.40	1572.84	379.90	-6.06%	1.47%
Provision other than tax	55.22	33.88	32.93	72.50	194.53	39.00	-46.21%	-29.37%
Taxes	84.97	93.05	92.18	78.85	349.05	79.67	1.04%	-6.24%
Net Profit	234.21	262.30	279.70	253.05	1029.26	261.23	3.23%	11.54%

Liabilities

(₹ in Crores)

	As on 30.06.2022	As on 30.09.2022	As on 31.12.2022	As on 31.03.2023	As on 30.06.2023
Capital	142.51	158.35	158.35	158.35	158.35
Reserves and Surplus	5284.90	6302.85	6582.55	6770.00	7031.23
Deposits	43233.60	43136.65	43440.86	47766.48	47008.43
Borrowings	375.02	279.21	0.00	525.00	205.49
Other Liabilities and Provisions	3426.72	3647.65	3793.12	2675.54	3290.59
Total Liabilities	52462.75	53524.71	53974.88	57895.37	57694.09

Assets

(₹ in Crores)

	As on 30.06.2022	As on 30.09.2022	As on 31.12.2022	As on 31.03.2023	As on 30.06.2023
Cash and Balance with RBI	2306.76	2587.36	3028.85	2102.57	2867.37
Balance with Bank and Money at call and short notice	1076.27	427.65	351.81	1479.41	389.61
Investments	12749.58	13035.79	13466.15	14156.04	15042.28
Advances	33558.31	34576.61	34467.49	37289.69	36955.00
Fixed Assets	208.83	211.76	216.57	245.65	249.78
Other Assets	2563.00	2685.54	2444.01	2622.01	2190.05
Total Assets	52462.75	53524.71	53974.88	57895.37	57694.09

CRISIL Ratings

Fixed Deposits
(short term)

A1+

Certificate of
Deposits

A1+



Network Expansion

Q1 FY
2024

PAN INDIA BRANCH NETWORK



Name of the State	Banking outlets			ATM (s)	CRM (s)	E-Lobby(ies)
	Branches	Business Correspondents (BCs)	Total			
TAMILNADU	392	131	523	956	302	107
ANDHRA PRADESH	27	-	27	44	9	4
MAHARASHTRA	23	-	23	28	6	2
GUJARAT	22	-	22	23	4	2
KARNATAKA	21	-	21	30	2	-
KERALA	21	2	23	24	3	1
TELANGANA	8	-	8	13	3	1
MADHYA PRADESH	3	-	3	3	-	-
RAJASTHAN	3	-	3	4	-	-
HARYANA	2	-	2	2	-	-
ASSAM	1	-	1	-	1	-
CHHATTISGARH	1	-	1	1	-	-
ORISSA	1	-	1	1	-	-
PUNJAB	1	-	1	1	-	-
UTTAR PRADESH	1	-	1	1	-	-
UTTARAKHAND	1	-	1	1	-	-
WEST BENGAL	1	-	1	1	1	-
UNION TERRITORIES (4)	7	-	7	16	3	-
Total	536	133	669	1149	334	116



During the Q1, 6 new branches were opened

Awards & Accolades during the Q1FY2024



The Bank has bagged Atal Pension Yojana (APY) award during the Felicitation program & Strategy Review meeting conducted by PFRDA on 16th June 2023 at Chennai.



Tamilnad Mercantile Bank Limited

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Thank You